

TVM | Capital
HEALTHCARE

Annual Healthcare Investors Conference '17

The 5th Annual TVM Capital Healthcare Conference 2017

Thursday, 14th December at One&Only Royal Mirage, Dubai

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Entrepreneurs and the Healthcare Ecosystem

The Peregrine Ballroom, One&Only Royal Mirage

08.30 – 09.45

Registration & Welcome Coffee and Refreshments

10.00 – 10.15
(15 mins)

Welcome and Introduction

- *Dr. Helmut Schuehler, Chairman & CEO, TVM Capital Healthcare*

10.15 – 11.15
(60 mins)

Getting Governance Right in Entrepreneurial Companies

- The role of good governance in mitigating emerging market risk
- Challenges to implementing good governance
- Evolving regulations in the GCC e.g. board composition
- How to show stakeholders that high standards are implemented

Chair: *Hoda Abou-Jamra, Partner & Co-Founder, TVM Capital Healthcare, CEO Bourn Hall International*

Panellists (A - Z by surname):

- *Dr. Ashraf Gamal El Din, CEO, Hawkamah the Institute for Corporate Governance*
- *Rebecca Kelly, Partner, Compliance and Health & Regulatory Specialist, Morgan, Lewis & Bockius LLP*
- *Carla Koffel, Executive Director, Pearl Initiative*
- *Michael Parker CBE, Senior Partner, Parkers (Chartered Certified Accountants and Business Advisors)*
- *Lubna Qassim, Global Lawyer -Corporate Governance Advocate & Specialist*

11.15 – 11.45
(30 mins)

Refreshment Break: *Please take this opportunity to visit the exhibition stands of NMC ProVita International Medical Center, Ameco Medical Industries, Bourn Hall International, Cambridge Medical & Rehabilitation Center, Manzil Healthcare Services*

<p>11.45 – 12.45 (60 mins)</p>	<p>Going Public Locally – The Case for Entrepreneurially-led Companies at DFM</p> <ul style="list-style-type: none"> • Is the DFM today a market for young fast growing companies? • Are the listing criteria able to handle young companies? • Who participates in the market today (institutions, national and international, retail investors)? • Who are the key actors in the market? <p>Panel Chair: <i>Chad Floe, Operating Partner, TVM Capital Healthcare</i></p> <p>Panellists (A - Z by surname):</p> <ul style="list-style-type: none"> • <i>Fahima Al Bastaki, EVP & Head of Business Development Division, DFM</i> • <i>Greg Hughes, Partner, MENA IPO Leader, Ernst & Young</i> • <i>Ayman A. Khaleq, Managing Partner, Dubai, Morgan, Lewis & Bockius LLP</i> • <i>Christopher Laing, Head of CEEMEA (Central & Eastern Europe, Middle East and Africa) Equity Capital Markets, HSBC</i>
<p>12.45 – 14.00 (75 mins)</p>	<p>Lunch Break: <i>Please take this opportunity to visit the exhibition stands of NMC ProVita International Medical Center, Ameco Medical Industries, Bourn Hall International, Cambridge Medical & Rehabilitation Center, Manzil Healthcare Services</i></p>
<p>14.00 – 14.30 (30 mins)</p>	<p>Growth and Company Value: Execution Matters</p> <ul style="list-style-type: none"> • How can the investor support portfolio companies efficiently? • What can investors contribute to company development and growth? What is the expectation? • Investment team versus operating team: dealing with potential conflict-of-interest situations <p>Panel Chair: <i>Carl Stanifer, Operating Partner, TVM Capital Healthcare</i></p> <p>Panellists (A - Z by surname):</p> <ul style="list-style-type: none"> • <i>Michael B. Davis, Chief Operating Officer, NMC Healthcare</i> • <i>Mohamad El-Hage, Operating Partner and Managing Director, TVM Operations Group</i> • <i>Zaki Hassan, Ph.D., Finance Director, Crescent Petroleum</i>
<p>14.30 – 15.30 (60 mins)</p>	<p>The TVM Portfolio CEO Panel Discussion:</p> <p>Part I: From Concept and Small Business to Market Leader - Growth Strategies</p> <ul style="list-style-type: none"> • How did we arrive at the business concept and start the business? • What are the success criteria for scaling the business? <p>Part II: It's for the Business – And for the People – Impactful, Responsible Investing</p> <ul style="list-style-type: none"> • Is impact “naturally built into” healthcare investments? • What are we doing to increase community engagement and impact, and show it? <p>Panel Chair: <i>Carla Koffel, Executive Director, Pearl Initiative</i></p> <p>Panellists (A - Z by surname):</p> <ul style="list-style-type: none"> • <i>Hoda Abou-Jamra, CEO, Bourn Hall International</i> • <i>Dr. Howard Podolsky, CEO, Cambridge Medical & Rehabilitation Center</i> • <i>Dr. Ibrahim Shalaby, Managing Director, Ameco Medical Industries</i> • <i>Dr. Sarper Tanli, Group CEO, Manzil Healthcare Services</i>
<p>15.30 – 16.00 (30 mins)</p>	<p>Refreshment Break: <i>Please take this opportunity to visit the exhibition stands of NMC ProVita International Medical Center, Ameco Medical Industries, Bourn Hall International, Cambridge Medical & Rehabilitation Center, Manzil Healthcare Services</i></p>

<p>16.00 – 16.30 (30 mins)</p>	<p>Unabated Growth in Indian and Southeast Asian Healthcare Markets</p> <ul style="list-style-type: none"> • Growth rates and growth drivers in SEA markets • Focus areas of healthcare infrastructure development today • Hospitals vs. ex-hospital healthcare: what is the built up infrastructure looking like? • Is pan-regional growth possible or advisable in SEA? <p>Chair: <i>Hui Hsing Ma, Senior Advisor, TVM Capital Healthcare</i></p> <p>In Conversation with (A - Z by surname):</p> <ul style="list-style-type: none"> • <i>Dhawal Jhamb, Investment Officer, International Finance Corporation</i> • <i>Carl Stanifer, Chairman & Senior Advisor, Cambridge Medical and Rehabilitation Center</i> • <i>Goh Boon Seong, Founder and CEO, WhiteRock Medco</i>
<p>16.30 – 17.15 (45 mins)</p>	<p>Entrepreneurship in Healthcare</p> <ul style="list-style-type: none"> • How did the business get started? Who funded it? • What are your learnings from building your company? • How important is the influence of international companies, technologies, products in your home market? • How fast is demand really growing and in which sectors? • Is your experience that healthcare is a truly defensive investment sector? • Is regulation helping or is it a problem? <p>Introduction & Panel Chair: <i>Dr. Helmut Schuehsler, CEO & Chairman, TVM Capital Healthcare</i></p> <p>Panellists (A - Z by surname):</p> <ul style="list-style-type: none"> • <i>Omar Khan, CEO, Dayarn FZ-LLC</i> • <i>Dr. Raza Siddiqui, Group CEO, Arabian Healthcare Group</i> • <i>Dr. Nuri Tasali, MD, BA, Prof. in Radiology and General Manager, Istanbul Oncology Hospital</i>
<p>17.15 – 17.30 (15 mins)</p>	<p>Closing Remarks & Outlook</p> <p><i>Dr. Helmut Schuehsler, Chairman & CEO, TVM Capital Healthcare</i></p>
<p>17.30 – 18.30 (60 mins)</p>	<p>Drinks Reception</p>

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